

AMERICAN TRADING COMPANY

25 Broad Street.

Mr. W. S. Franklin.

February, 1922 - letter of introduction to M/A, China, for W. A. Burns, representative in China. Letter to Mr. E. M. Sutliff, in accordance with suggestion of Mr. Burns, requesting list of foreign representatives.

March, 1922 - letter from Mr. Franklin, giving list of foreign offices and expressing willingness to cooperate. Letters to M/A's directing form contacts.

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Instructions on File